

Questions for Esperanza's RFP for MTSS Intervention Programs

| Question | Response |
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| What core solution is the district currently using? | Renaissance Panorama |
| Does the district anticipate awarding multiple vendors? | Multiple vendors may be selected via the RFP process. Selection does not guarantee a contract. |
| How will the district inform vendors when the contract is up for renewal or replacement? | This is embedded into the contracting process. Contract terms are typically one year with renewal options. |
| What is the process to update pricing? | Pricing, while negotiable, should be accurately reflected in the vendor proposal as described in the request. Contracted pricing is not expected to change for the duration of the contract and should reflect what was submitted in the vendor proposal. Reasonable pricing changes may occur upon renewal in accordance with inflation, product demands, etc. The RFP requests examples of pricing over a number of years, so when renewing contracts, prices should reflect those estimates as closely as possible within reason and are negotiable. |
| What is the duration of the contract, and are there options for renewal? | Contracts are for one year, with options for renewal. Renewal is not guaranteed, and selection does not guarantee a contract. |
| Are electronic signatures acceptable? | Yes |
| Is there a deadline for questions? | Questions were due as shared in the RFP on 4/15/2026 |
| Evaluation Criteria, RFP p. 10. Some of the requirements in the Evaluation Criteria, such as the "Research-based instruction," are not present in the scope of work. | Research based instruction matches the goals and objectives as stated at the beginning of the Scope of Work section in the RFP. Specifics to how research based instruction will be delivered via the product should be detailed within the "Intervention Delivery" section of the scope in particular. |



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| <p>We noticed that the Evaluation Criteria also does not include a section for the assessments (scope of work pp. 4-5).</p> | <p>The “Assessments” section of the Scope of Work will be evaluated within the “MTSS Support” category of the evaluation criteria</p> |
| <p>Please clarify if vendors should add any sections as needed to the scope of work responses.</p> | <p>Vendors may add sections as they see fit, as long as they cover the key aspects of the request.</p> |